Agenda

1. What we are covering today

2. Onepoint in a nutshell

3. (Some of) what we do with AI at Onepoint
   - Our strategy—Prove, Partner, Profit
   - Our services—AI Expert Services, AI Co-Lab™, AI Apps

4. Showcase
   - Demo—Onepoint D-Well™
   - Demo—Onepoint Res-AI™
   - Demo—Onepoint Expert Matcher™
   - Onepoint AI Ecosystem for Boomi
   - Client story

5. How can we help you or your clients?
   - Onepoint AI Expert Services, Onepoint Co-Lab™, AI Apps
   - Discovery call

6. Q&A

1

What are we covering today

In today's session

Making AI work for our clients and us

Real-world tools, architectures, and frameworks

Legacy ways of working to AI-powered approaches

AI-ready architectures that deliver measurable outcomes

Unlock the true business value of AI

2

Onepoint in a nutshell

What we do

We **architect, prototype, build, deliver, and manage** data and AI-powered solutions to realise the strategic digital priorities of business and technology leaders and innovators.

Our **enterprise architecture** heritage is one of our superpowers.

- Architect for Outcomes
- Do Data Better
- Innovate with AI & More

Who we serve

Our primary buyers are **business, technology, and data/analytics leaders within enterprises** looking for deep technical experts who 'speak business' and know how to 'get to business value' quickly.

FLIGHT CENTRE
Landsec
Lightsource bp
Parker MEGGiTT
moto
NetworkRail
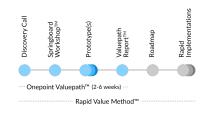TUI GROUP
VisionExpress

Our expertise

Our **trusted partnerships with leading AI, data, and tech companies** and **deep expertise with industry-defining technologies** allow us to quickly choose and apply the right solution set to our clients' problems.

ANTHROP\C, aws, Azure, boomi, ChatGPT, docker, Drools, elastic, Flutter, GIGASPACES, Google Cloud, Hugging Face, kubernetes, LangChain, LangGraph, Llama 3, Microsoft Fabric, mongoDB, Power BI, NEXT, quickbase, React, snowflake, strapi

Onepoint Valuepath™ and the Rapid Value Method™

Onepoint Valuepath™, the upfront element of our approach, is designed to **help clients to quickly prove their idea or concept, typically within 2-6 weeks**.

Our overall approach prioritises business outcomes, human centricity, diverse thinking, multi-disciplinary input, and an emphasis on delivering value rapidly.

Discovery Call · Springboard Workshop™ · Prototype(s) · Valuepath Report™ · Roadmap · Rapid Implementations

Onepoint Valuepath™ (2-6 weeks)
Rapid Value Method™

Continuous innovation

We are always experimenting with the next generation of tools and techniques, like AI and GenAI, to validate their ability to influence business outcomes.

It is through continuous research and development that we are able to **demonstrate the art of the achievable, without learning at the expense of our clients**.
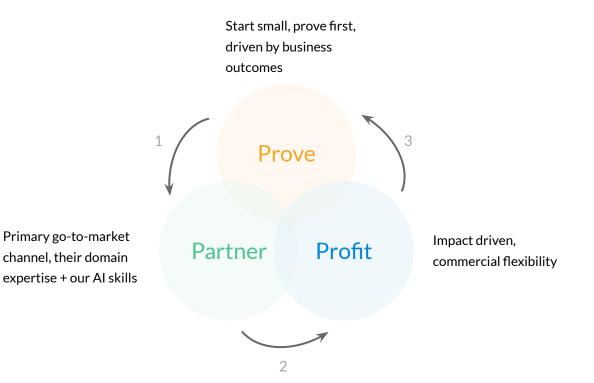
Onepoint Labs

3

What we do with AI at Onepoint

Our AI go-to-market strategy

Start small, prove first, driven by business outcomes

Prove

1

3

Primary go-to-market channel, their domain expertise + our AI skills

Partner

Profit

Impact driven, commercial flexibility

2

Our AI & GenAI services

Onepoint
AI Expert Services

Onepoint
AI Co-Lab™

Onepoint
AI Apps

Innovate with AI & more ⟶

4

Showcase

Showcase 1

Onepoint D-Well™

AnyCo

You are a data practitioner looking to improve the data management practices of AnyCo. Instead of hiring a data consultant to do an initial analysis, you use a free AI-powered tool to get insights and recommendations.

Onepoint **D-Well**™

| Data quality issues | No 'single version of the truth' | Manual processes and re-keying |

Demo

Client story

Streamlining sales to scale

BrandWorksCo sought to streamline manual workflows, unify scattered systems, and enhance accuracy in proposals and quotes — enabling scalable growth and improved customer experience.

3 → 20
days   minutes

75%

Proposal generation time   of workflows automated

| Systems integration | Intelligent automation | Business process optimisation | Sales process automation |

End-to-end workflow automation

by streamlining customer request-to-delivery processes, eliminating manual tasks and reducing cost

Faster turnaround time

by reducing proposal and quote creation from days to minutes

Reduced human errors

by automating complex calculations, invoice generation, and email communications

Foundation for scalable growth

by handling more customers and orders without increasing headcount

Stronger risk and reputation management

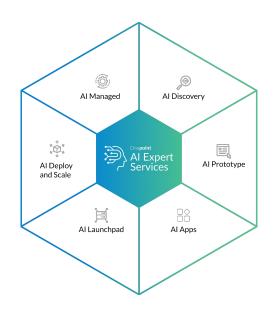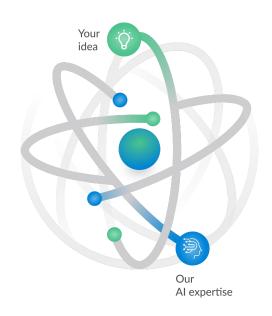by significantly improving accuracy in specification, shipping, and financial processes

5

How can we help you or your clients?

How can we help you or your clients?

AI Managed

AI Discovery

Onepoint
AI Expert
Services

AI Deploy
and Scale

AI Prototype

AI Launchpad

AI Apps

Onepoint
AI Expert Services

Your
idea

Our
AI expertise

Onepoint
AI Co-Lab™

Thank you for joining

We would be delighted to set up a Discovery Call to understand your challenges and opportunities

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